

Investigative Techniques for the Cash Economy



Methods of Proof - Other indirect Methods





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Other Indirect Methods

Related to the Net Worth Method are:

- Expenditures Method
- Projection Method



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Expenditures Method

A comparison made between the suspects' known expenditures and known sources of funds during a given period of time.

It is closely related to net worth method.



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Expenditures Method Formula

Total expenditures

Minus: Known sources of funds

Equals: Funds from unkown sources



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Projection Method

It is a Unit & Volume Model



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Projections Unit & Volume Model

Pizza Boxes

Number of pizza boxes	1000
Avg. price of a pizza	\$20
Computed pizza sales	\$20,000
Reported pizza sales	\$15,000
Omitted sales	\$5,000



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Projections Percentage Mark-up Method

'Industry Standard' Percentage

Cost of Product (a) \$10

Sale Price (b) \$13

Gross Profit Margin (c) \$ 3

Mark-Up % (c / a) 30%



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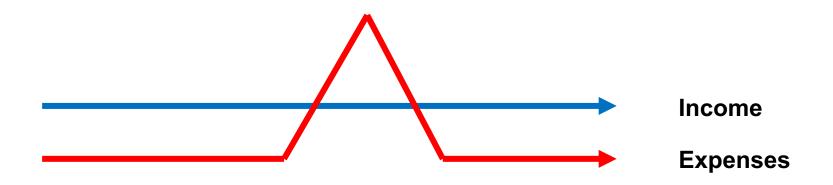
Projections Method

- Expenses vs Income
- Used materials and labor.



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ProjectionsMethod

The Bottle case





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My first projection method case

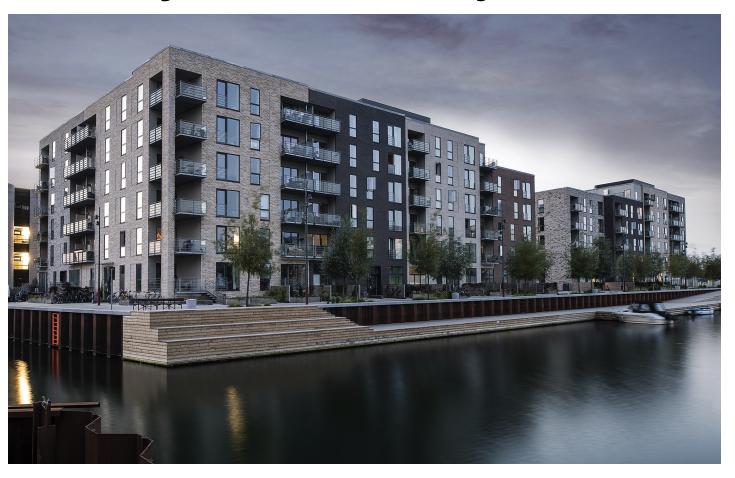




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Another way to use the Projection Method





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The last example – Design Fuel

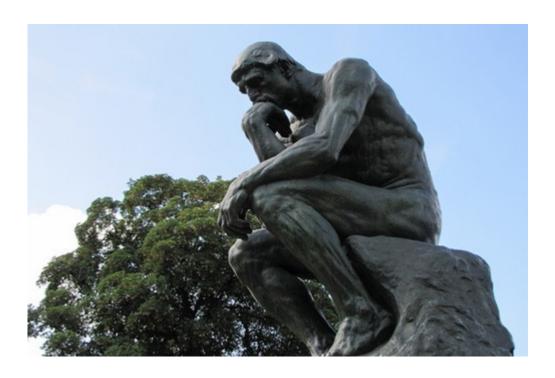




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Use of each indirect method of proof





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- The suspect maintains no books and records.
- The suspect's books and records are not available.
- The suspect's books and records are inadequate.
- > The suspect withholds his or her books and records.
- > The suspect's records appear to be complete, but in fact are not.



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SUMMARY



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An Exercise

