



Cloud Direct[®]

Achieve fearless growth in Azure

Azure “Fearless Growth” Consultation Packages

Our fearless growth consultation packages are designed to help you safely accelerate your adoption of Microsoft Azure. Whether you’re at the very early stages of considering Microsoft Azure, or you’ve been using it for a while and want to scale-up and optimise. We have a range of packages to help your business unleash the full benefits of Azure.

We know a thing or two about Azure

In fact, we’re experts. We’re one of only 32 partners globally to be awarded Azure Expert Managed Service Provider (MSP) status by Microsoft. The requirements of the Azure Expert MSP program are the most stringent of any Microsoft program. It identifies and promotes only the most capable partners. In short, Microsoft has done the due diligence for you – so why wouldn’t you work with an expert?

Fearless Growth Consultation Package	Who’s it for?	The package in a nutshell	What’s included?	What will my business get from this?
FREE - Azure 101	Ideal for large businesses that are in the early stages of looking at Cloud.	Helping the IT and business leaders in your organisation gain a better understanding of Microsoft Azure.	We will: <ul style="list-style-type: none">• Provide an overview of Microsoft Azure• Give you a comprehensive comparison to Azure alternatives• Outline how Azure can support business transformation• Give advice on how to kickstart your Azure project	A free educational workshop that provides an overview of Microsoft Azure, how it compares to alternatives, how it can support business transformation and how to start an Azure project.
Data centre modernisation	Ideal for businesses that want to understand if Azure is right for them or want to build a business case for moving to Azure.	Helping you to understand what moving to Azure will look like for your organisation and planning how you get there.	We will: <ul style="list-style-type: none">• Assess your organisation’s current hosting environment• Provide a cost analysis• Help you write a business case• Build a top-level Azure migration plan <p>Day 1 Discovery workshop: We will interview key stakeholders and implement tools to assess your current IT environment.</p> <p>Day 2 Assessment and results: Following an off-site assessment of the discovery workshop findings, the team will present a recommended business case and migration plan to help you understand the right solution and the right way of getting there.</p>	A detailed report of your current hosting environment. Business case and plan for successfully migrating to Microsoft Azure.

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<p>Azure Enterprise Scaffold set-up</p>	<p>You may have heard Microsoft talk about Azure Scaffold. This is a package for anyone that has reached a blocker preventing them from using Azure at scale and need to implement Azure Enterprise Scaffold to increase scale safely and efficiently.</p>	<p>Providing you with training, processes and security settings to have the confidence and ability to progress your adoption of Azure. Ideal for organisations who are doing small amounts in Azure and want to scale-up.</p>	<p>At the end of the engagement you will have the processes in place to monitor and manage costs, to optimise your estate in Azure and have the necessary security plans in place to scale-up.</p> <p>Day 1 The knowledge transfer: Azure Scaffold introduction, governance best practice, definitions of naming and tags. Align above to customer's business context.</p> <p>Day 2 Deployment strategy: Create design document with naming and tagging, Set-up subscription, deploy Azure Scaffold (Tags, Resource Groups, access control, Azure Security Centre, automation, Resource Locks, cost management).</p> <p>Day 3 Security management: Set-up remote access, configure best practice Network Security Group, back-up, change management automation and monitoring and alerting.</p>	<p>Security and governance design document, Azure subscription configured to agreed standards, knowledge transfer of deployment process and operational management.</p>
<p>Azure technical design review</p>	<p>For organisations that are already using Azure at scale or will be imminently and want to have their technical design critiqued by an Azure Expert.</p>	<p>Making sure you're getting the most out of Azure. Work with an expert to identify optimisation opportunities and conduct a risk assessment on the design. Ideal for those with some in-house expertise but don't want to get it wrong.</p>	<p>Day 1 (0.5 day): A meeting of minds: We will meet with your technical architects to agree the scope of the project, share best practices and ask you to present your technical design.</p> <p>Day 2 (0.5 day) Review: Following any updates from our first day we will conduct an offsite review and diagnosis of your technical design.</p> <p>Day 3 (0.5) We will provide feedback on the technical design including opportunities for further optimisation and possible risks.</p>	<p>Review and recommendation report from a certified Microsoft Azure Expert MSP.</p>

Azure security design
review

For organisations that are already using Azure at scale or will be imminently and want to have the safest environment possible that has been tested and verified by an external Azure expert.

A comprehensive review of your Azure security from a certified Azure Expert. This includes a report of recommendations and a follow-up session.

Day 1: Design review: We will meet with your technical teams and key stakeholders to understand the business context and technical security design of your Azure environment.

Day 2: Assessment and recommendations: Following a thorough review of your security design by a team of Azure security experts we will present our findings and any recommendations for further enhancements.

Day 3: Progress review: We will come back on-site to assess any changes made, provide further training to your in-house team where needed.

Review and recommendation report from a certified Microsoft Azure Expert MSP. Follow-up review and training to ensure you have all the tools in place to deliver a secure environment.

And it doesn't stop there...

In addition to our packaged consultancy offers we also have professional services for Azure including migration of data, infrastructure and applications; Managed Azure services and a range of support services. All delivered from a certified Azure Expert MSP. And we're pretty good at it too. We're not customer focused, we're customer obsessed. That's why we've got a world leading Net Promotor Score of 85% and are trusted by over 1500 customers:



What's on?

Our Talks:

We're back. Bigger and better than last year.
With one thing on our minds. Fearless growth

31
OCTOBER

12:45 - 13:15
Green theatre

Why it's good to be the disruptor in your business

Are you the chief change management officer in your business? Are you the mover and shaker? The change maker? Then this is the session for you. As we discuss the positive impact of encouraging a disruptive culture and how to use it to engineer growth.

Will Rowley
Microsoft Engagement Manager
Matthew Notcutt
Digital Transformation Specialist

31
OCTOBER

15:00 - 15:30
Green theatre

Utilise, Optimise, Maximise: How to secure your future with Office 365

Get more bang for your buck with Office 365. We'll teach you how to optimise and increase ROI. This session is for any business that wants to secure their future with Office 365.

Guy Partridge
Workplace Modernisation Specialist
Paul Sells
Business Systems Manager
James Tyson
Information Security Manager

01
NOVEMBER

11:30-12:00
Red theatre

How to achieve your governance needs in Azure

Cloud adoption reached 88% in 2017. But many organisations still have concerns about ability to reach governance needs in Azure. In this session we will dispel those concerns and show how to reconcile your need for governance with the agility and innovation Azure offers. Ready, set, grow!

Jeff Field
Lead Cloud Consultant
Steve Curtis
Snr Digital Transformation Architect



About Cloud Direct

We're for the disruptors. The movers and shakers. The change makers. The ones who understand that bravery doesn't mean recklessness. And that safe and affordable can ignite growth.

With over 4000 cloud migrations under our belt, it's safe to say that by now, we've really got this thing down. Equal parts passion and good old-fashioned elbow grease has allowed us to enjoy continuous, organic profits - year on year - since 2003.

As of 2018, we're also an Azure Expert MSP. One of only 32 globally. Reaching this level wasn't easy. We had to jump through a lot of hoops. But every one of them was worth it because now we're better equipped to help our customers achieve 'Fearless Growth'.

Contact Cloud Direct

To find out more about how we can help your business, contact us on:

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