

Tabelle1

Indicators for missing trader

new founded company
company act not very long, stopped when audit starts
no declarations of VAT or ZERO Declarations
VAT declarations but no payment
bad liquidity of company
no office rooms where company is registered
no manager / employee where company is registered
no mailbox
registered at business services / professional enablers
registered but only mobil number or foreign telefon number
manager is not registered at the same place as company
rented office/rooms but they aren't used for activities of company
business runs in usual apartement houses/no business rooms
managers are from abroad – living abroad
managers do not speak national language / other native language
managers installed are unemployed people / social benefiters without knowledge of business
business bank accounts are abroad
national bank account is only used for admin costs etc.
People outside the company itself are aloud to act for the company – procura
rising turnover within the first weeks/months – from zero to 100
sudden rising of export/import activity
company has only 3 suppliers and 3 clients
invoices of company are missing basic facts! Chamber of commerce nr...
no letter head/business forms for invoices etc.
further running business with clients despite the fact that payments are missing for earlier trades

Indicators for buffers

rising turnover within the first weeks/months – from zero to 100
VAT payment and VAT refund almost same amount
small margin on a daily trading base
change of field where the activity has been
not many clients and suppliers
payment by using bank accounts from abroad
national bank account is only used for admin costs etc.
bank account is organized by people outside the company – bank account in favour of third person
invoices of company are missing basic facts!
no letter head/business forms for invoices etc.
further running business with clients despite the fact that payments are missing for earlier trades
no market prices are invoiced
tarding with older goods – e.g. mobiles one year old
no margin – gain in trades
no garantie goods etc.
invoices are paid very fast sometimes prior to the trade no missing payments
no costs for aquiring of clients / advertisement etc.

Indicators for distributors

high refund of VAT
only own freightforwarders are involved – no acceptance of freightforwarders suggested by clients

warehouses often abroad
trade only with pre-payments
company knows the whole chain of the goods – from missing trader-buffer with prices documents etc.
clients are exchanged on a daily one to one base

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