

Indicators for missing trader

new founded company
 company act not very long, stopped when audit starts
 no declarations of VAT or ZERO Declarations
 VAT declarations but no payment
 bad liquidity of company
 no office rooms where company is registered
 no manager / employee where company is registered
 no mailbox
 registered at business services / professional enablers
 registered but only mobil number or foreign telefon number
 manager is not registered at the same place as company
 rented office/rooms but they aren't used for activities of company
 business runs in usual appartement houses/no business rooms
 managers are from abroad – living abroad
 managers do not speak national language / other native language
 managers installed are unemployed people / social benefiter without knowledge of business
 business bank accounts are abroad
 national bank account is only used for admin costs etc.
 People outside the company itself are aloud to act for the company – procura
 rising turnover within the first weeks/months – from zero to 100
 sudden rising of export/import activity
 company has only 3 suppliers and 3 clients
 invoices of company are missing basic facts! Chamber of commerce nr...
 no letter head/business forms for invoices etc.
 further running business with clients despite the fact that payments are missing for earlier trades

Indicators for buffers

rising turnover within the first weeks/months – from zero to 100
 VAT payment and VAT refund almost same amount
 small margin on a daily trading base
 change of field where the activity has been
 not many clients and suppliers
 payment by using bank accounts from abroad
 national bank account is only used for admin costs etc.
 bank account is organized by people outside the company – bank account in favour of third person
 invoices of company are missing basic facts!
 no letter head/business forms for invoices etc.
 further running business with clients despite the fact that payments are missing for earlier trades
 no market prices are invoiced
 trading with older goods – e.g. mobiles one year old
 no margin – gain in trades
 no garantie goods etc.
 invoices are paid very fast sometimes prior to the trade no missing payments
 no costs for acquiring of clients / advertisement etc.

Indicators for distributors

high refund of VAT
 only own freightforwarders are involved – no acceptance of freightforwarders suggested by clients

warehouses often abroad

Tabelle1

trade only with pre-payments

company knows the whole chain of the goods – from missing trader-buffer with prices documents etc.

clients are exchanged on a daily one to one base